

Message Text

UNCLASSIFIED

PAGE 01 TAIPEI 08144 090924Z

46

ACTION COME-00

INFO OCT-01 EA-09 ISO-00 EB-07 PASS-00 /017 W

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R 090836Z DEC 76

FM AMEMBASSY TAIPEI

TO SECSTATE WASHDC 1945

UNCLAS TAIPEI 8144

TO: MR. HARRY E. GRENEWOOD, VICE PRES., MARKETING,
PACECO, DIVISION OF PRUSHAUF CORP., ALAMEDA, CALIF.

E.O. 11652: N/A

TAGS: BGEN, TW

SUBJECT: BID TO CTC INVITATION NO. GF3-641845

REF : TLX PA 2273 OF DEC. 4, 1976

1. ON RECEIPT OF YOUR TELEX, THE EMBASSY CALLED AND DISCUSSED THE SUBJECT BID WITH C.K. CHI, CHIEF OF AWARD DIVISION OF THE CTC PROCUREMENT DEPARTMENT. HE INFORMED US THE BID WAS AWARDED TO PEINER OF W. GERMANY ON MORNING OF DECEMBER 6. CHI SAID THAT PEINER WON THE BID THROUGH A PRICE NEGOTIATION OFFERED BY CTC WITH FIRST PRIORITY BECAUSE OF PACECO'S FAILURE TO MEET THE SPECIFICATIONS AND SALES AGREEMENT TERMS REQUIRED BY THE ENDUSER KAOHSIUNG HARBOR ADMINISTRATION. CHI FURTHER STATED THAT CTC WOULD WRITE YOU DIRECTLY GIVING THE DETAILS OF THE BID AWARD. WE UNDERSTAND THAT T.S. LIN, CHAIRMAN OF TATUNG, YOUR MANUFACTURER'S REPRESENTATIVE IN TAIWAN, HAS FILED A COMPLAINT IN PERSON AGAINST CTC WITHOUT SUCCESS TO DATE.

2. WE HAVE ALSO DISCUSSED THIS MATTER WITH MR. STEVE WONG OF TATUNG, WHO BELIEVES THERE STILL MIGHT BE A CHANCE TO TURN THIS MATTER AROUND. WE WILL WORK WITH THEM IN HOPE OF ACHIEVING THIS RESULT AND WILL KEEP YOU INFORMED.

R.N. GRANT, COMMERICAL ATTACHE.
UNGER

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NOTT BY OC/T: PASSED ABOVE ADDEE

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NNN

Message Attributes

Automatic Decaptioning: X
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Event:
Disposition History: n/a
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Margaret P. Grafeld
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